## Parthian Securities Limited (PSL) - Research



9M-2021 EARNINGS UPDATE: GUARANTY TRUST HOLDING COMPANY

A Trading License Holder of the Nigerian Exchange Limited

Weaker than Expected Bottom Line Driven by Margin Pressure

27 October 2021

#### THINGS WE LIKE ABOUT THE RESULT

- Decrease in Interest Expense YoY by 16.62% as the company took advantage of cheaper source of funds through Customer Deposits. However, this decrease was not sufficient to have a positive impact on Net Interest Income.
- 2. Increase in Net Fees and Commissions YoY by 58.38% driven by a significant increase in Electronic Banking Income and Account Maintenance Charges.
- 3. Decreases in Loan Impairment Charges on Financial Assets YoY by 40.92%.
- 4. Increase in Loans and Advances by 4.48% as the proportion of Loans & Advances to Total Asset remained the same compared to its proportion as of 31 Dec 2020.
- 5. Increase in Deposits by 8.02% as the company had a significant increase in deposits from Banks.

### THINGS WE DID NOT LIKE ABOUT THE RESULT

- 1. Decrease in Net Interest Income YoY by 14.12% driven by a decline in Interest Income by 14.54%
- 2. Decline in Net gains on financial instruments YoY by 2.69% driven by significant decline in gains on Treasury Bill holdings.
- 3. Decreases in Net Operating Income, Profit Before Tax and Profit After Tax YoY by 0.36%, 9.23% and 9.05% respectfully.
- 4. Increase in Total Operating Expenses by 10.09% due to significant increases in Staff Welfare Costs and AMCON Expenses.
- 5. Increase in Cost to Income Ratio YoY by 10.49% to 0.45.
- 6. The company has only achieved c. 64% of FY 2020 PAT as of 9months 2021.

Kindly click here for the full financial statement.

TICKER	GTCO
Price (₦) at 26 Oct 2021	28.55
Shares Outstanding	29,431,179,224
P/E	4.03
Entry Price (₹)	28.00
Exit Price (₦)	32.00
Expected Return (%)	14.3%
Rating	HOLD

#### **REMARKS**

Despite the improvement in revenue, the high operating expenses kept a downward pressure on the bottom-line numbers.

#### REBASED PRICE MOVEMENT IN GTCO AND NGX ASI



Source: Bloomberg, Parthian Securities Research

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**Disclaimer** 

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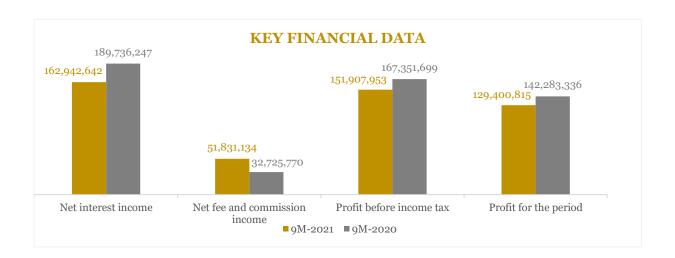
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#### 9M-2021 EARNINGS UPDATE: GUARANTY TRUST HOLDING COMPANY

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INCOME STATEMENT	9M-2021	9M-2020	Change (%)
Net interest income	162,942,642	189,736,247	-14%
Loan impairment charges	(5,994,104)	(10,144,893)	-41%
Net interest income after loan impairment charges	156,948,538	179,591,354	-13%
Fee and commission income	56,602,647	37,400,729	51%
Fee and commission expense	(4,771,513)	(4,674,959)	2%
Net fee and commission income	51,831,134	32,725,770	58%
Net gains on financial instruments held at fair value through profit or loss	18,477,846	18,987,728	-3%
Other income	48,391,867	45,339,120	7%
Personnel expenses	(29,511,568)	(28,719,779)	3%
Depreciation and amortisation	(22,851,673)	(21,571,368)	6%
Other operating expenses	(67,363,866)	(60,072,141)	12%
Profit before income tax	151,907,953	167,351,699	-9%
Income tax expense	(22,507,138)	(25,068,363)	-10%
Profit for the period	129,400,815	142,283,336	-9%
BALANCE SHEET	9M-2021	Dec-2020	Change (%)
Cash and bank balances	781,594,681	745,557,370	5%
Financial assets at fair value through profit or loss	160,739,481	67,535,363	138%
Loans and advances to customers	1,737,207,363	1,662,731,699	4%
Restricted deposits and other assets		1,000-,/31,077	470
Restricted deposits and other assets	1,109,343,051	1,226,481,116	-10%
Total assets	1,109,343,051 5,143,766,339		
		1,226,481,116	-10%
Total assets	5,143,766,339	1,226,481,116 4,944,653,293	-10% 4%
Total assets Deposits from banks	5,143,766,339 154,882,398	1,226,481,116 4,944,653,293 101,509,550 3,509,319,237	-10% 4% 53%
Total assets Deposits from banks Deposits from customers	5,143,766,339 154,882,398 3,745,433,481	1,226,481,116 4,944,653,293 101,509,550	-10% 4% 53% 7%
Total assets Deposits from banks Deposits from customers Other liabilities	5,143,766,339 154,882,398 3,745,433,481 249,021,132	1,226,481,116 4,944,653,293 101,509,550 3,509,319,237 356,222,575	-10% 4% 53% 7% -30%
Total assets Deposits from banks Deposits from customers Other liabilities Other borrowed funds	5,143,766,339 154,882,398 3,745,433,481 249,021,132 128,943,459	1,226,481,116 4,944,653,293 101,509,550 3,509,319,237 356,222,575 113,894,768	-10% 4% 53% 7% -30% 13%
Total assets Deposits from banks Deposits from customers Other liabilities Other borrowed funds Total liabilities	5,143,766,339 154,882,398 3,745,433,481 249,021,132 128,943,459 4,301,299,759	1,226,481,116 4,944,653,293 101,509,550 3,509,319,237 356,222,575 113,894,768 4,130,257,616	-10% 4% 53% 7% -30% 13% 4%
Total assets Deposits from banks Deposits from customers Other liabilities Other borrowed funds Total liabilities  CASH FLOW STATEMENT	5,143,766,339 154,882,398 3,745,433,481 249,021,132 128,943,459 4,301,299,759 9M-2021	1,226,481,116 4,944,653,293 101,509,550 3,509,319,237 356,222,575 113,894,768 4,130,257,616 Sept-2020	-10% 4% 53% 7% -30% 13% 4% Change (%)
Total assets Deposits from banks Deposits from customers Other liabilities Other borrowed funds Total liabilities  CASH FLOW STATEMENT  Net cash generated from operating activities	5,143,766,339 154,882,398 3,745,433,481 249,021,132 128,943,459 4,301,299,759 9M-2021 282,444,906	1,226,481,116 4,944,653,293 101,509,550 3,509,319,237 356,222,575 113,894,768 4,130,257,616 Sept-2020 158,271,115	-10% 4% 53% 7% -30% 13% 4% Change (%)



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